



The Draft MAP Guide references CEU's for Lenders but offers no training. We can help! [Contact us](#) to learn more (pun intended).



Teaching from experience

The SWAC conference had some great photos, check them out on facebook!

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## D3G Happenings - May 2015

The comment period for HUD's Draft MAP Guide ended May 14th, and we hope you participated as we did.

The proposed changes have generated a lot of good conversations with clients about this newest iteration of the Guide. A lot of things people were thankful to see (less prescriptive intrusive testing!), a few things have made the industry uneasy (when will the CNA e-tool be ready and required?), but the overall feedback we have received from our industry partners is excitement! This



newsletter includes a white paper on what the new Draft MAP Guide will do to the PCNA ordering process, as well as recordings of our 4-part webinar series on the Draft MAP Guide. I hope you can join us live for future discussions! On a related note, I really want to know who signed in as Lloyd Christmas for one of the webinars...it gave us all a chuckle!

## The New Ordering Process for CNAs

The Draft MAP Guide now refers to the PCNA as just a Capital Needs Assessment (CNA). No big deal!

But a few of proposed updates to Chapter 5 of the MAP Guide impact the third party report ordering process for Lenders greatly.

For one, repairs are now tiered into Level 1, 2 and 3, all of which have slightly different scopes of work. As we all know, the level

of repairs is not frequently decided at the time of engagement by the Borrower, so what should you do? Should you extend the due diligence period and order a Level 1 repair CNA first and then see if

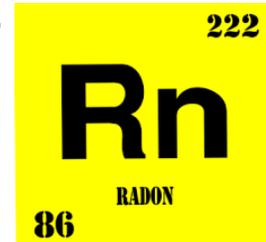


the repairs change and you need additional studies? Or, should you order the worst case scenario at the start and get the money in escrow? Check out more on this discussion and three other topics to consider [in this white paper](#).

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## Radon Is Still Needed

Since we all know this is not changing in the new Draft MAP Guide regardless of what comments are submitted, [please revisit our Radon Flowchart](#) as it helps you know which level of testing you will need just by answering a few questions. It's like a Cosmo quiz for HUD MAP deals.



## In Case You Missed Any Of the Webinars

Thank you to everyone who participated in our 4-part roundtable webinar series on the Draft MAP Guide. We enjoyed the banter during the online chats and the follow-up discussions. It's always beneficial to hear your thoughts on how you feel the proposed changes may affect you and your business since it allows us to adapt to the changing market demands. Choose from any of the four sessions:



1. [Overview of Major Changes to Chapters 5/6 and 9](#)
2. [New Energy Audit Requirements](#)
3. [AEC Streamlined Processing & 223f Tiered Levels of Construction](#)
4. [Environmental Changes](#)

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As always, we appreciate your business and we love hearing from you! Please keep us in mind for your next deal. We have competitive pricing and the experience to ensure your next project is a success! Or if you have any ideas for additional webinars, please let me know.

**Sincerely,**

[Rob Hazelton](#), President

Dominion Due Diligence Group (D3G)