



THIS FRIDAY!

Roundtable discussion with D3G's SMEs at 11 am EST this Friday! Limited to the first 100 participants. An open discussion on the changes in the revised MAP Guide. Please [email Joe Harrell](#) to sign up and receive the call-in information or to submit questions in advance.



Teaching from experience

We are headed to ELA next week, are you?

Like us on Facebook

D3G Happenings - March 2015

Changes are afoot! Those of us that attended the MBA-CREF conference in early February heard from our DAS, Ben Metcalf, and knew that this day was coming - the DRAFT MAP Guide has been released for public comment.

Changes in our industry cause some people heartburn, but I am not one of those people.

I am more like a kid with a new toy (a very complex new toy) and I want to take it apart and put it back together in hopes of figuring it out completely. And while that trait annoys my wife and kids, it works out perfectly for my clients. So give me a few days with the 907 page document and D3G will provide a concise summary of the significant changes to our industry. In the meantime, contained in this issue are some quick takeaways from the draft document as well as a white paper on the CNA e-Tool platform.



What Does the CNA e-Tool Mean for You?

While the CNA eTool was originally slated for release in October of

last

year, HUD decided to wait until the release of the revised MAP Guide. Now that it has been released, this new technology is what everyone wants to discuss with me at conferences. [Please](#)

[click here](#) for my opinions and thoughts on how it will impact our industry and what we can do to prepare.

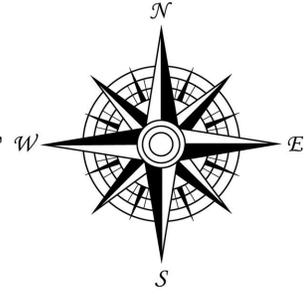




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Quick Highlights of MAP Guide Changes

You don't need a compass rose to help you navigate through the new MAP Guide, you just need D3G. If you haven't seen it yet, [click here](#). Lean on our experts, and allow them to share their interpretations of the changes and how it will impact our



industry. We plan on having in-depth white papers in a few weeks to describe the changes in greater detail, but [read Rob's notes here](#) (like Cliff's notes, but won't help you on any exams). And please call in this Friday for an open discussion, see panel on the left for details.

Send us your comments/questions!

As we prepare to send our comments and questions regarding the new MAP Guide, we'd love to hear from you. Please let us know if you need anything clarified. We would be happy to include your concerns with our submittals. You can [email me directly here](#).



As always, we appreciate your business and we love hearing from you! Please keep us in mind for your next deal. We have competitive pricing and the experience to ensure your next project is a success!

Sincerely,

[Rob Hazelton](#), President
Dominion Due Diligence Group (D3G)